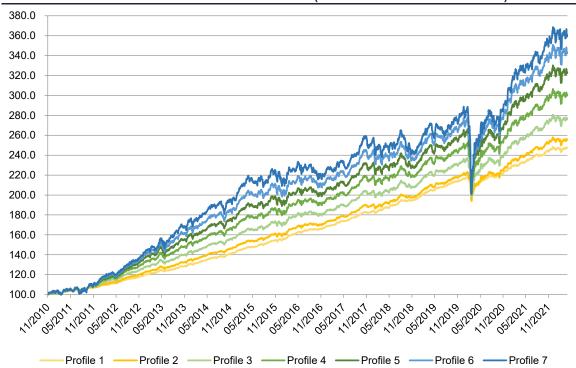


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# PORTFOLIOMETRIX - PRUDENTIAL GUIDELINES (REGULATION 28 COMPLIANT)



Model Name (PRS: Profile Risk Score)	Risk	Cumulative Return	Annualised Return
PortfolioMetrix Profile 1 (PRS: 13)	2.7%	147.5%	8.2%
PortfolioMetrix Profile 2 (PRS: 24)	3.9%	155.5%	8.5%
PortfolioMetrix Profile 3 (PRS: 35)	5.2%	176.4%	9.3%
PortfolioMetrix Profile 4 (PRS: 46)	6.7%	200.4%	10.1%
PortfolioMetrix Profile 5 (PRS: 55)	8.0%	223.0%	10.8%
PortfolioMetrix Profile 6 (PRS: 65)	9.3%	243.3%	11.4%
PortfolioMetrix Profile 7 (PRS: 100)	10.8%	260.9%	11.9%

Data Source:

Financial Express

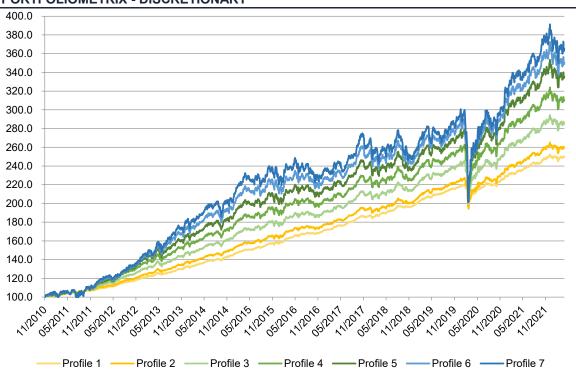
Profile:

A fully investable model portfolio designed to target a prospectively defined level of risk. A Portfolio Risk Score (PRS) represents a static point on the risk continuum based on the PortfolioMetrix's Regulation 28 compliant approach on the Ninety One Platform. Performance reasonably reflects returns achieved for clients in any of these profiles after all asset management fees (fund TICs and the PortfolioMetrix fee), platform and advice fees are not included. Returns for clients not invested in these profiles will depend on their actual model portfolio characteristics including risk target.



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#### **PORTFOLIOMETRIX - DISCRETIONARY**



Model Name (PRS: Profile Risk Score)	Risk	Cumulative Return	Annualised Return
PortfolioMetrix Profile 1 (PRS: 17)	3.1%	149.9%	8.3%
PortfolioMetrix Profile 2 (PRS: 29)	4.4%	159.6%	8.7%
PortfolioMetrix Profile 3 (PRS: 41)	5.9%	185.4%	9.6%
PortfolioMetrix Profile 4 (PRS: 53)	7.6%	210.4%	10.4%
PortfolioMetrix Profile 5 (PRS: 65)	9.2%	235.3%	11.1%
PortfolioMetrix Profile 6 (PRS: 76)	10.7%	250.6%	11.6%
PortfolioMetrix Profile 7 (PRS: 100)	12.4%	265.5%	12.0%

Data Source:

Financial Express

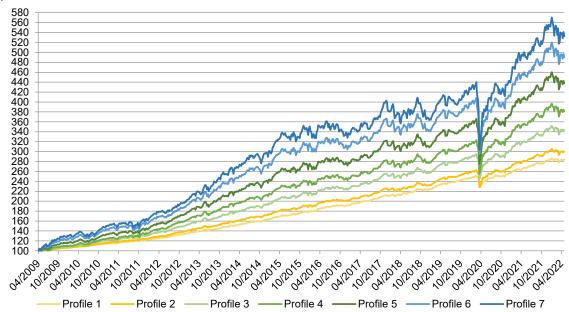
Profile:

A fully investable model portfolio designed to target a prospectively defined level of risk. A Portfolio Risk Score (PRS) represents a static point on the risk continuum based on the PortfolioMetrix's Discretionary approach on the Ninety One Platform. Performance reasonably reflects returns achieved for clients in any of these profiles after all asset management fees (fund TICs and the PortfolioMetrix fee), platform and advice fees are not included. Returns for clients not invested in these profiles will depend on their actual model portfolio characteristics including risk target.

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## PORTFOLIOMETRIX - CONSOLIDATED TRACK RECORD

Until April 2010, Brandon Zietsman was CIO at Absa Wealth and architect of the Core Portfolio range (launched April 2009). Portfoliometrix portfolios were launched at the end of November 2010. During the period 01/04/2010 to 01/12/2010, all asset allocation inputs to Absa Wealth's Core Portfolios were outsourced to PortfolioMetrix. Mandates and risk scores in this comparison across the ABSA and PMX portfolios are identical.



Model Name	Risk	Cumulative Return	Annualised Return
PortfolioMetrix Profile 1	3.2%	183.9%	8.3%
PortfolioMetrix Profile 2	4.5%	199.8%	8.7%
PortfolioMetrix Profile 3	6.1%	242.6%	9.8%
PortfolioMetrix Profile 4	7.9%	281.5%	10.7%
PortfolioMetrix Profile 5	9.6%	338.2%	11.9%
PortfolioMetrix Profile 6	11.3%	390.6%	12.9%
PortfolioMetrix Profile 7	13.0%	432.5%	13.6%

Data Source:

Financial Express and ABSA Wealth Itd (with permission and thanks)

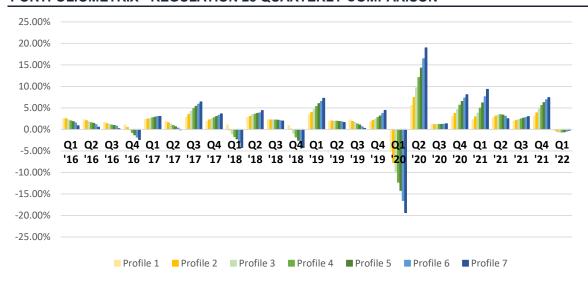
Profile:

A fully investable model portfolio designed to target a prospectively defined level of risk. A Portfolio Risk Score (PRS) represents a static point on the risk continuum based on the PortfolioMetrix's Regulation 28 compliant approach on the Ninety One Platform. Performance reasonably reflects returns achieved for clients in any of these profiles after all asset management fees (fund TICs and the PortfolioMetrix fee), platform and advice fees are not included. Returns for clients not invested in these profiles will depend on their actual model portfolio characteristics including risk target.



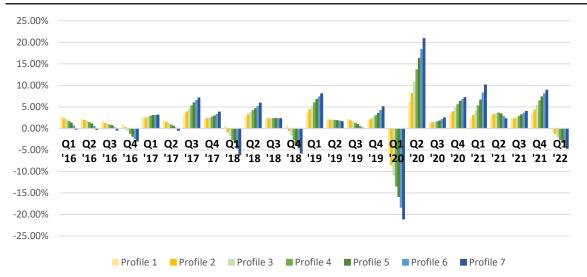
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# **PORTFOLIOMETRIX - REGULATION 28 QUARTERLY COMPARISON**



Note: Quarterly performance prior to 2015 is available on request

## PORTFOLIOMETRIX - DISCRETIONARY QUARTERLY COMPARISON



Note: Quarterly performance prior to 2015 is available on request

## **PORTFOLIOMETRIX - PERIODIC PERFORMANCE**

**PortfolioMetrix Regulation 28 Compliant Profiles** 

	Profile 1	Profile 2	Profile 3	Profile 4	Profile 5	Profile 6	Profile 7
1 Month	0.2%	-0.1%	-0.3%	-0.6%	-0.8%	-0.8%	-0.8%
3 Month	0.7%	0.5%	0.4%	0.4%	0.6%	0.9%	1.2%
6 Month	2.3%	2.3%	2.3%	2.4%	2.6%	3.0%	3.2%
1 Year	6.4%	6.9%	7.6%	8.3%	8.8%	9.5%	9.9%
3 Years*	6.5%	6.8%	7.4%	8.2%	9.0%	9.7%	10.1%
5 Years*	7.4%	7.5%	7.8%	8.3%	8.7%	9.0%	9.1%
Since Inception*	8.2%	8.5%	9.3%	10.1%	10.8%	11.4%	11.9%

<sup>\*</sup> Annualised

#### **PortfolioMetrix Discretionary Profiles**

	Profile 1	Profile 2	Profile 3	Profile 4	Profile 5	Profile 6	Profile 7
1 Month	0.1%	-0.3%	-0.6%	-0.9%	-1.0%	-1.0%	-1.0%
3 Month	0.4%	0.0%	-0.3%	-0.6%	-0.7%	-0.7%	-0.7%
6 Month	1.9%	1.4%	1.0%	0.5%	0.0%	-0.5%	-1.0%
1 Year	6.3%	6.5%	6.9%	7.1%	7.2%	7.0%	6.9%
3 Years*	6.4%	6.7%	7.4%	8.1%	8.7%	8.9%	9.2%
5 Years*	7.3%	7.3%	7.7%	8.1%	8.5%	8.4%	8.5%
Since Inception*	8.3%	8.7%	9.6%	10.4%	11.1%	11.6%	12.0%

<sup>\*</sup> Annualised

#### PortfolioMetrix Regulation 28 Compliant Profiles

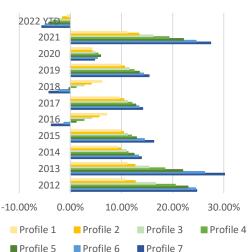


■ Profile 7

Profile 6

■ Profile 5

# PortfolioMetrix Discretionary Profiles



Note: Quarterly performance prior to 2012 is available on request